

Second Quarter 2025 Investor Presentation

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31 July 2025

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ams OSRAM at a glance

A company in transition to structural growth in automotive, industrial/medical & selected consumer applications with 110+ years of combined company history

Our segments & technologies

Semiconductors

Sensors & ICs









LED & lasers



Lamps & Systems

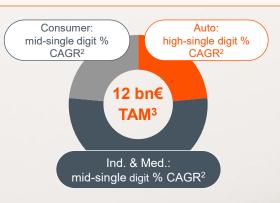




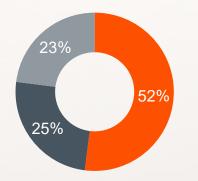
~1.0 bn€

Key Figures¹ & Semiconductor TAM³

Revenues	3.4 bn€
Adj. EBITDA	575 m€ / 16.8%
Customers:	>10k
Employees:	~19.7k
Engineers;	~5k
Patents:	>13k



Revenues by application¹ & Market positions



Automotive:

- #1 Auto LED & lasers
- #1 in traditional lamps

Industrial & medical:

- #1 horticulture led lighting
- #1 in CT medical imaging

Consumer:

#1 in light sensors

Return to structural growth - value proposition

- Target operating model 2027:
 6-10% semi core revenue CAGR, 20-24% adj. EBITDA (group), ~8% CAPEX to sales
- 'Re-establish the base' program to achieve run-rate savings of ~225m€ by E-2026 (vs. 2023 actuals)
- Positive Free Cash Flow (including net interest)⁴
 >> 100 m€ in 2025



¹ Fiscal Year 2024 ² Fiscal Year 2024 with CAGR 2024 – 2027 ³ Total Addressable Semiconductors Market => no dedicated, only partial market reports for ams OSRAM addressed application segments available

⁴ Defined as Operating Cashflow – Capital expenditures + proceeds from divestments

Our segments - overview of business units and applications

AUT = Automotive, I&M = Industrial & Medical, CON = Consumer



ams OSRAM closed in on no.1 in LED according to TrendForce

Continuously improving market position in difficult environment

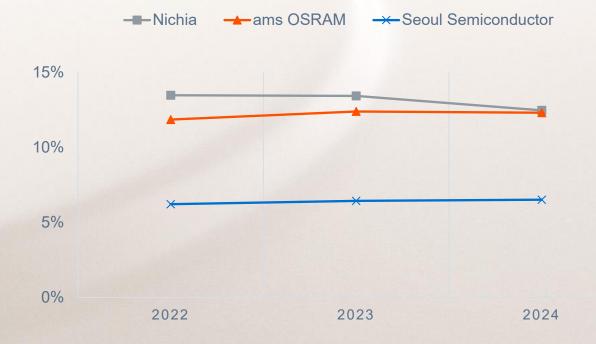
#2 in LED

LED Suppliers by 2024 market share (Total market USD ~12.2bn; TrendForce)

1.	Nichia	12%	
2.	ams OSRAM	12%	
3.	Seoul Semiconductors	7%	
4.	MLS	6%	
5.	Samsung LED	6%	



MARKET SHARE OF TOP 3 LED SUPPLIERS





ams OSRAM holds leading positions in its core Semiconductor & Lamps markets

Leverage strong positions with focused core portfolio and commitment to Automotive, Industrial, Medical markets

#2 in LED

LED Suppliers by 2024 market share (Total market USD ~12.2bn; TrendForce)

1.	Nichia	12%
2.	ams OSRAM	12%
3.	Seoul Semiconductors	7%
4.	MLS	6%
5.	Samsung LED	6%



#1 in Light Sensors

Light Sensor Suppliers by 2024(E) market share (Total market USD ~1.54bn; OMDIA)

1.	ams OSRAM	~35%
2.	STMicroelectronics	~30%
3.	Sensortek (Sitronix)	~5%
4.	ADI (includes Maxim).	~5%
5.	Capella/Vishay	~3%



#1 in traditional Auto lamps/bulbs

Bulb Suppliers by 2024(E) market shares (Total market USD ~1.3bn; own market model due to lack of external research)

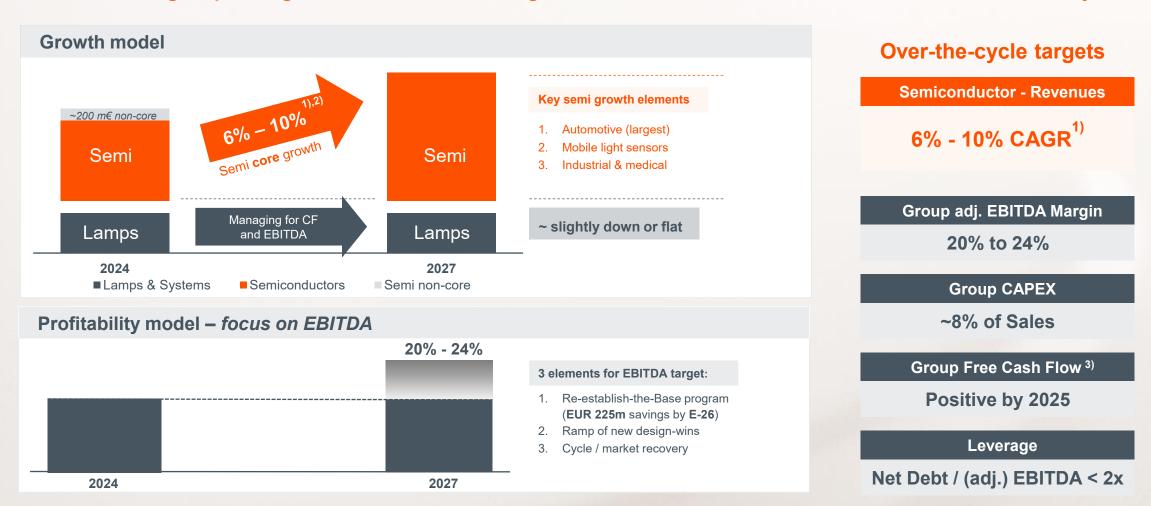
- 1. ams OSRAM
- 2. Lumileds
- 3. Others (incl. Asian suppliers)





Target model: Semiconductor business to grow 6% to 10% through cycle until 2027

Evolution of target operating model to focus on semi growth and reflect current market environment and semi-cycle



Notes

- Driven from new base following disposal/exit of "non-core" semiconductor assets
- 2) >2x WSTS opto-electronics F99 & sensors H99 = 3.1% CAGR `22 to `26 due to addressed segments
- Free Cash Flow = Operating Cash Flow (incl. net interest paid) less cash flow from CAPEX plus proceeds from divestments

Semiconductor growth model: structural growth drivers for the next 5 years

Design wins	Rev. 2024	Megatrends	Principle Growth drivers
2024:	Automotive: ~40%	ElectrificationADAS & autonomous drivingConvenience	Content per vehicle growth (large contribution)Unit growth (small contribution)
~5 bn € LTV 2023: >5 bn € LTV	Industrial & Medical: %0%	RoboticsEnergy efficiencySmart devices	 Market growth Bill-of-material expansion Conversion (e.g. horticulture) New products / market segments Channel focus
23 DITCLTV	Consumer:	 Smartphone as personal digital assistant Smart wearables AR/VR everyday glasses 	Content growthMarket growthNew productsNew marketsChannel focus

H1/25 – continued design-win traction underpinning structural growth model

EUR 2.5 bn design-wins in semiconductor business across the board in the first 6 months of 2025

EUR ~2.5 bn LTV*

Continuous design-wins with global car makers

Automotive



Driver & occupancy monitoring

design-wins with Chinese and Korean car makers



High Pixelated Forward Lighting (EVIYOS®)



Colored ambient lighting - iRGB / RGB



Temp & Position Sensors



Classic LED forward lighting

Cumulated H1 design-wins in forward & rear lighting >EUR 800m



Classic signaling

Industry / Medical



Sensor ICs



dToF Sensors



Tileable CT scanning sensors



Professional lighting

meaningful new business win in North America market

Image sensor for night

vision applications

Consumer



Display Management



Camera Enhancement



Augmented reality



Vital Sign Monitoring

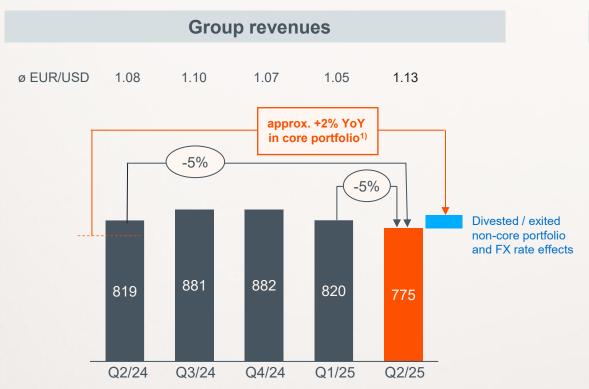
Temperature sensor for Glucose monitoring



Q2/25: Revenues and adj. EBITDA margin at the mid-point of the guidance

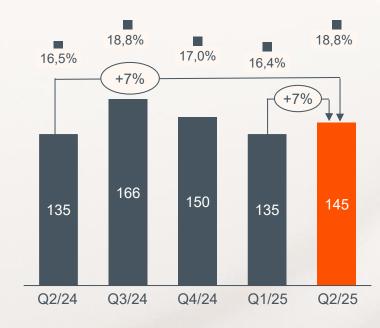
QoQ & YoY decline primarily due to unfavorable FX rate effects and portfolio changes

All figures in EURm / % of revenues



- QoQ: decline due to weaker USD and typical seasonal decline combined with inventory correction in aftermarket auto-lamps
- YoY: decline is caused by exit/divestment of non-core portfolio and weaker USD.

EBITDA, EBITDA margin (adj.)2)



- QoQ: increase mainly due to better loading (incl. preproduction for H2 ramp-up) and product mix
- YoY: increase due to 'Re-establish the Base' (exit of non-core portfolio and cost base improvements)



¹⁾ Based on like-for-like core portfolio comparison at constant currencies

²⁾ Excluding microLED strategy adaption expenses, M&A-related, other transformation and share-based compensation costs as well as results from investments in associates and sale of businesses; group EBITDA includes corporate reconciliations on top of segment EBTIDA

Q2/25 Overview of Segment performance

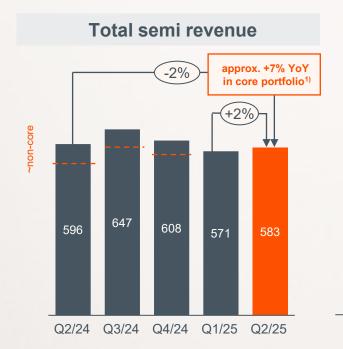
All figures in EURm / % of revenues

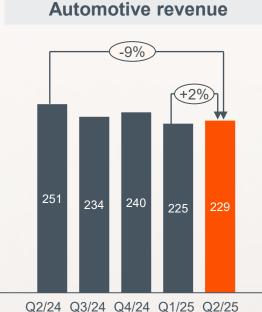


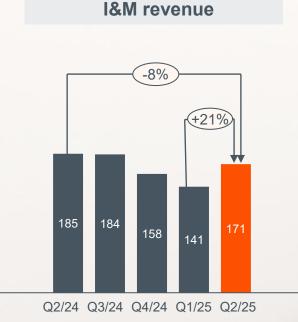


Semis: slightly down YoY due to Auto inventory correction & non-core portfolio exit

All figures in EURm / % of revenues









- QoQ: only slightly up, as the weaker USD off-set the slight increase in auto and the moderate recovery in I&M
- YoY: slight decline due to non-core portfolio exit, auto LED inventory correction and negative impact of the weaker USD
- QoQ: stabilization pointing towards an end of the LED inventory correction
- YoY: decline is mostly due to negative impact from weaker USD and auto LED inventory correction
- QoQ: moderate recovery from OS industrial business and CSA medical business
- YoY: the trough of the cycle seems to be behind, full recovery to unfold over time
- QoQ: typical seasonal decline on top of negative impact from weaker USD
- YoY: strong increase due to new products compensating exit of noncore portfolio



¹⁾ Based on like-for-like core portfolio comparison at constant currencies

'Re-establish the Base' implementation is 6 months ahead of schedule

Run-rate savings of EUR ~160m reached by end of Q2/25 – upsized total target EUR ~225m by end of 2026

Run-rate savings at end of period vs. 2023 reference¹⁾ 250 target-line ~225 200 in EURm ~150 150 ~160 100 ~75 50 0 Q1-25 Q2-25 End-26 **End-25**

Implementation status End-24:





Set-up & Infrastructure

- New set-up working





Monetizing Innovation

- New products ramped





Portfolio

- Non-core portfolio exited





Refinancing (2023)

- completed

Upsizing and extension of RtB in Q3/24:

- Further efficiency & savings measures initiated to be effective by end of 2026
- In total, approx. EUR 225m of run-rate savings targeted by end of 2026
- => All measures detailed out to reach target Q4/26



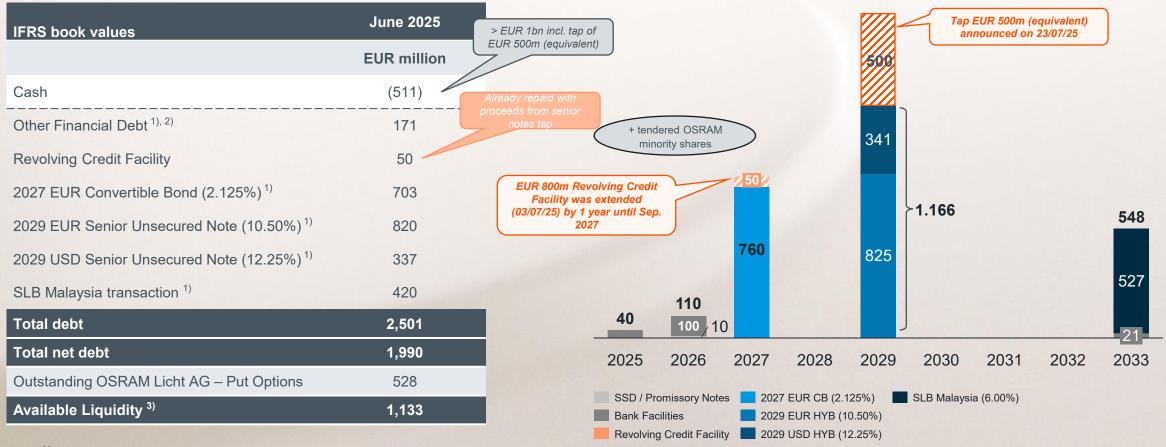
Available liquidity (~EUR 1.6bn incl. tap) based on diversified debt instrument mix

Current capitalization

€m, IFRS values as of June 2025

Current debt maturity profile

€m, repayment amounts as of June 2025 (incl. senior notes tap from July)



Notes:

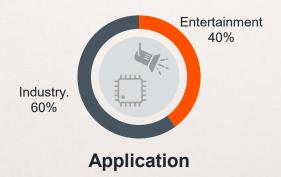
- . Amounts reflect carrying amounts / book values. For 2027CB Nominal Amount: EUR 760m / Book Value under Debt (IFRS per June 2025): EUR 703m
- 2. Includes R&D loans, Bank Facilities and Promissory Notes
- 3. Includes cash, RCF, bilateral bank facilities



Sale of Entertainment and Industry Lamps Business to Ushio Inc.

First sale of a business as part of the accelerated deleveraging plan

- **Entertainment & Industry** (ENI) segment holds strong market positions in traditional lamps for entertainment and industry applications.
- The product portfolio ranges from specialty lamps for infrastructure and cinema applications to extremely sophisticated light sources for semiconductor wafer fabrication equipment (WFE).















- **Ushio Inc.**, a global leader in the field of optical technologies, headquartered in Tokyo, Japan, acquires the ENI business for EUR 114m (cash-and-debt-free deal value). Closing of the transaction is expected in Q1/26, subject to typical closing conditions.
- **Ushio Inc.** has approx. 6,000 employees and provides light units, equipment, systems, and services through developing new light sources and developing and applying proprietary optical technology, serving a multitude of industrial segments.



Status update comprehensive balance-sheet deleveraging strategy

Targeting net debt / adj. EBITDA <2 and annual interest cost below EUR 100m

Profitability & FCF improvement through 'Re-establish the Base', design-win driven growth, and capex discipline (<8% of revenues)

Status

Well progressing

2. Sale of Kulim-2 facility

Ongoing

3. Extension of Revolving Credit Facility (RCF)

Completed

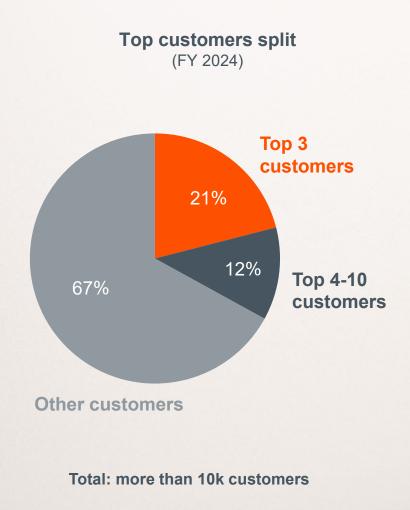
4. Generating well above EUR 500m proceeds from portfolio actions

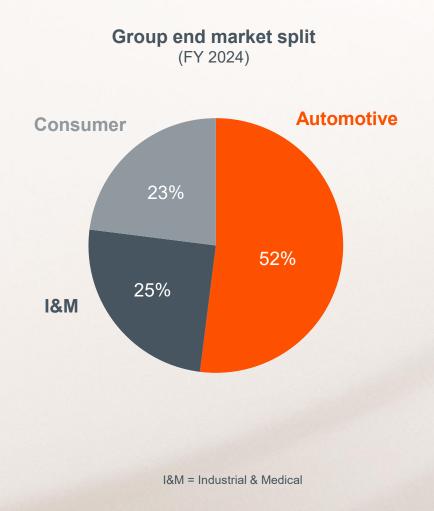
<u>First</u> step completed

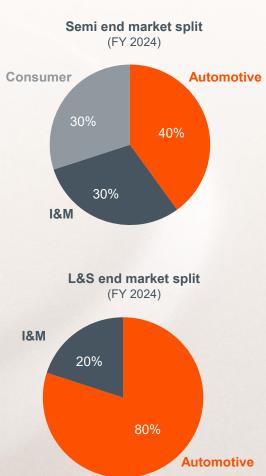
Reducing debt materially and refinancing the outstanding debt at significantly improved conditions net debt/adj.EBITDA <2 interest cost < 100m EUR

Well diversified revenue streams by end market and healthy customer split

Strong exposure to structural growth markets and very balanced customer portfolio

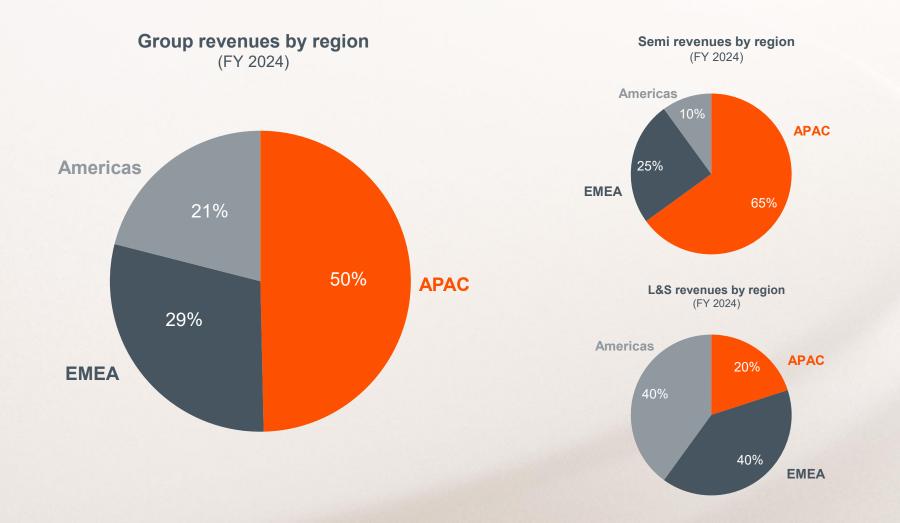






Well diversified revenue streams by region

Direct tariff impact is under control via local production in the US and supply chain re-routing potentials





Summary Q2/25

Highlights

Business update:

- Revenue and profitability at mid-point of the guidance
- Strong design-win traction H1, ~2.5 bn €
- RtB* run rate savings 6 months ahead of plan

Deleveraging plan:

- RCF extended until September 2027
- Sale of Entertainment & Industrial Lamps business announced
- EUR 500m (equiv.) senior notes tap to pre-finance OSRAM minority shares





Business outlook

Q3 2025 Guidance

FY 2025 comments

- Revenue EUR 790m 890m
- Adj. EBITDA 19.5% +/- 1.5%

- Based on assumption EUR/USD 1.16 vs1.13 in Q2
- Currency related effect in top-line approx.
 15m
- L&S: normal seasonal increase
- Semis: seasonal upswing and ramp up of new projects

- Revenues: 2nd half-year stronger than 1st half-year due to product ramp-ups and seasonality despite headwinds from USD but without considering direct or indirect impact from new tariff regime
- US tariffs: successfully mitigating most of the currently known direct cost impact



- Profitability: improving compared to FY24 with 'Re-establish the Base' run-rate savings showing stronger effect
- CAPEX: less than 8% of sales
- FCF (incl. net interest paid) more than EUR 100m positive

Sense the power of light

Growth drivers



Offering full technology range and innovation leadership in automotive emitters and light sensors

Leading Positions in Automotive Semiconductor Sub-Segments

#1 in Automotive Emitters

Auto LED suppliers by 2024 market share (Total market USD ~3.4bn; TrendForce)

1.	ams OSRAM	32%
2.	Nichia	23%
3.	Lumileds	10%
4.	Seoul Semiconductor	8%
5.	Dominant	7%
6.	Samsung LED	6%
7.	Stanley	3%
8.	Everlight	3%
9.	Jufei	2%
10.	Lextar	1%



#1 in Automotive Light Sensors

Auto Light Sensor suppliers by 2024(E) market share (Total market USD ~71m; OMDIA)

1.	ams OSRAM	35%
2.	Elmos	22%
3.	Vishay	15%
4.	Melexis	6%
5.	Hamamatsu	4%
6.	Rohm	1%





Q2/25 – NIO trusts ams OSRAM's cutting-edge forward lighting technologies

EVIYOS high-pixelated forward lighting solution ramping in the NIO ET9*, a premium electric executive sedan







EVIYOS with ~EUR 0.5 bn LTV* design win basis across multiple platforms world-wide

^{*} with integrated the module from Marelli

^{*} cumulated, estimated project life-time values

ams OSRAM automotive semiconductor content growth

Driven by safety, convenience and digitalization



Display Backlighting



Head Up Display Projection



In Cabin Sensing



Ambient lighting



Static forward lighting



Battery management



Dynamic signaling



Dynamic forward lighting



Position & Angle Sensing



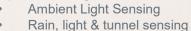
Static signaling

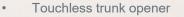


Smart Surface



Optical Sensing







Functional illumination



Exterior Sensing (LiDAR)





Power/Analog/ Discretes

26.1%

Processors/ Logic 43.5%

Automotive Semicon Market2)

Average € across all vehicle classes

Memory 10.9%

~40€¹⁾

~15€

~25€

BOM³⁾ 2024

(SAM)



Illumination / Visualization



Sensing



~60€

~20€

~40€

BOM³⁾ 2029

(SAM)

FY2024: ~1bn m€

²⁾ Source: Yole Overview of the Semiconductor Devices Industry 2024, assuming similar splitbetween LED and Sensors like in the previous Yole Study 2023.

³⁾ BOM growth includes car unit growth (IHS), content growth (take rates / technology penetration) and considers ASP

I&M growth driven by technology leadership & megatrends in key applications

Business in relevant key applications to grow with mid- to high single digit percentage CAGR long-term

	Key Application fields		Position	Business drivers 2025 to 2027
		Medical Imaging & Diagnostics	 Market leader in CMOS x-ray sensors for computer tomography 	 Ramp of design-wins Market normalization after inventory correction Next-gen Photon Counting products
		Horticulture & Smart Farming	 Market leader in hyper-red LEDs for horticulture 	 Conversion of High-Pressure-Sodium lamps to energy efficient LED
~700 m€		Robotics	 Broad portfolio of cutting-edge sensors & LEDs 	Robotics megatrend & channel focus
		Home & Building Automation & Smart Appliances	 Broad portfolio of cutting-edge sensors & LEDs 	Market growth & channel focus
FY2024:		LED & laser projection	 No. 1 in LED & No. 2 in laser projection 	New products & market growth
		Outdoor / Industrial lighting	 Leader in high power 	Market-share gains through industry consolidation
		Broad market / distribution	Established partner for Distributors world-wide	- Channel focus

ams OSRAM with key portfolio to benefit from nascent robotics megatrend

Best-in-class portfolio for making machines smarter, more autonomous and more effective in HMI



Household Robots & Drones need to reliably determine their environment and position and have easy human-machine interfaces with clear signaling capabilities



Consumer growth through technology leadership in spectral sensing & ToF

Growth of consumer application business with mid- to high single digit percentage CAGR long-term

	K	ey Application fields	Technology	Business drivers 2025 to 2027
/2024: ~550 m€ d non-core portfolio: ~750 m€)		Display Proximity sensing	 Intensity or ToF-based sensors for touch display on/off. 	
		Flicker Detection	Elimination of artificial light modulation bands	Clear no.1 position in spectral sensingGradual BoM increase due to trickle down of higher
		Spectral Ambient Light Sensing	 Auto White Balancing to improve contrast & low light performance. Light source identification (TL, LED, sun) for better colors. Multi-zone for segmented analysis 	 value sensors from high-end to mid-range phones Multi-display phones / flip phones More sophisticated high-end sensors
		Depth Sensing for Auto Focus & Bokeh	 Single and Multi-zone dToF-based depth sensing for depth-of-field effects and sharp images, also in low light situations 	Note sophisticated high-end sensorsAll enabled smartphonesSmarter wearables
FY20, (incl. exited nor		AR support	 Social media (SnapChat, TikTok), room scanning, navigation, gaming, E-Commerce 	
(incl		Household Robots & Drones	 Reliable position sensing and easy human- machine interfaces with clear signaling capabilities 	Market growth & channel focus
		Broad market / distribution	Established partner for Distributors world-wide	- Channel focus

Q2/25 – ams OSRAM receives OPPO 2025 "Best Delivery Award"

ams OSRAM is key optical sensor supplier to OPPO



Exceptional product quality and resilient supply chain management by ams OSRAM enabled OPPO to achieve 100% on-time delivery over the past year.



ams OSRAM's spectral ambient light sensing makes the difference

ams OSRAM sensors enable superior camera performance in almost all premium smartphones



Autofocus:

"Fast and accurate autofocus, even in challenging light conditions"*

AWB & Flicker:

"Excellent for photographing family and friends, thanks to accurate skin tones and high details"*

Camera Enhancement: Light, Color, Flicker & Range sensors







TCS3410 RGB/Flicker

Winning combination: Spectral + ALS

*DXOMARK July 2024, ALS denotes Ambient Light Sensor

Top Smartphones by Camera score

	Smartphone Model	Launch Date	Camera score
1	Huawei P70 Ultra	Apr 2024	163
2	Google Pixel 9 Pro XL	Aug 2024	158
3	Honor Magic6 Pro	Feb 2024	158
4	Huawei Mate 60 Pro+	Sep 2024	157
5	Apple iPhone 16 Pro Max	Sep 2024	157
6	Apple iPhone 16 Pro	Sep 2024	157
7	Oppo Find X7 Ultra	Mar 2024	157
8	Oppo Find X8 Pro	Oct 2024	157
9	Huawei P60 Pro	Mar 2023	156
10	Apple iPhone 15 Pro Max	Sep 2023	154
11	Apple iPhone 15 Pro	Sep 2023	154
12	Google Pixel 9	Aug 2024	154

Source: https://www.dxomark.com/smartphones/



Strong and stable profit contributor with excellent position in lamps business

AMSP is covering automotive, entertainment and industry applications





End market split in L&S



Entertainment & Industry lamps

~20%

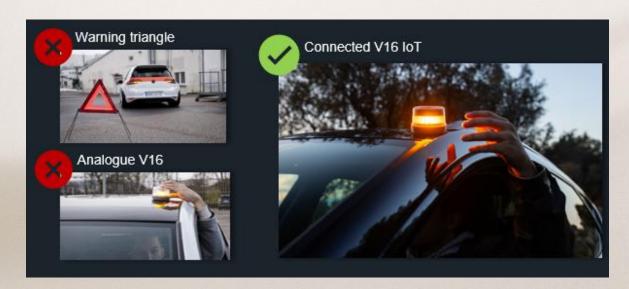
- Large installed base globally
- Expanding our leading market position softens slowly declining market volume
- LEDr and XLS with positive market growth in declining lamps business
- New opportunities beyond lamps with fixtures & car accessories using our strong brand and channel position.



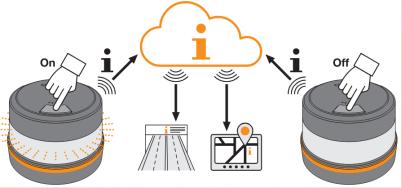
Traditional lamps: new product 'connected emergency warning light' launched

Connected V16 warning lights will be legally required in registered cars in Spain from 1st January 2026 onwards

- The LEDguardian® ROAD FLARE Signal V16 IoT eliminates the need to set-up a warning triangle which can quickly become dangerous in poor visibility and at high speeds on highways
- Connected V16 warning lights will replace the warning triangle and the analogue V16 in Spain from 1st January 2026 onwards
- The integrated SIM card allow a rapid warning of other road users via the on-board computer or public information boards
- o 360° flashing orange warning light provides visibility of up to 1km









Sense the power of light

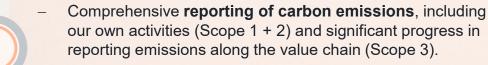
ESG commitments



Creating sustainable value and improving lives with innovative light and sensor solutions

ESG update: Sustainability integral part of the company strategy

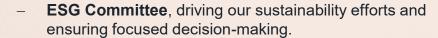
ESG achievements



- Expansion of data in energy, water and waste
- All production sites exceeding a defined threshold are certified to ISO 14001



- Human Rights Due Diligence further developed
- Ethical training now annually





- Sustainability Policy and internal Sustainability Guideline in place, guiding our actions towards a more sustainable future.
- Cyber Security ISO 27001 certification
- High rankings in ESG ratings due to comprehensive annual sustainability reporting (currently CSRD in preparation)







ESG goal: Carbon neutrality by 2030

- Group to be carbon neutral (Scope 1+2) by 2030, endeavor towards net zero ambition
- Climate strategy based "avoid, reduce, compensate",
 reduction path developed
- 44% GHG reduction compared to base year 2021; 61% share of renewable energy
- Goals for semiconductor sites until 2028:
 - Reduction of energy consumption and emissions at our own sites by 20% through efficiency measures
 - Electricity supply 100% renewable energy
- Solar energy at sites in Austria, China, Slovakia and Germany
- 100% green electricity at production sites in Germany + Austria
- Plan established to compensate for inevitable CO₂ emissions



ESG ratings: Our committment to sustainability pays off

Keep strong ratings within Sustainalytics and ISS

	Institution		Rating	Comment	Comment	
***	CDP	DISCLOSURE INSIGHT ACTION	B (Management) B (Management)	Climate Change Water Security	Discloser 2024	
***	ecovadis	ecovadis	Platinum	Improvement from gold to platinum among the top 1% of companies assessed	PLATINUM TOD 1% PCOVCIDIS Sustainability fetting OCT 2024	
***	SUSTAINALYTICS	SUSTAINALYTICS	17.6 (low risk) 73.1 (strong management)	ESG Risk Rating ESG Risk Management	Rated MONNISM SUSTAINALYTICS	
***	ISS	ISS⊳	Score B- (PRIME)	Strong Prime status, transparency level "very high"	Corporate ESG Performance Prime ISS ESG Prime	
***	MSCI	MSCI ⊕	BBB	Average managing the most significant ESG risks and opportunities		
***	S&P Global CSA	S&P Global	Score 69 (out of 100) Yearbook Listing	Within best 15% in sector, positioning in 1 st Quartile		



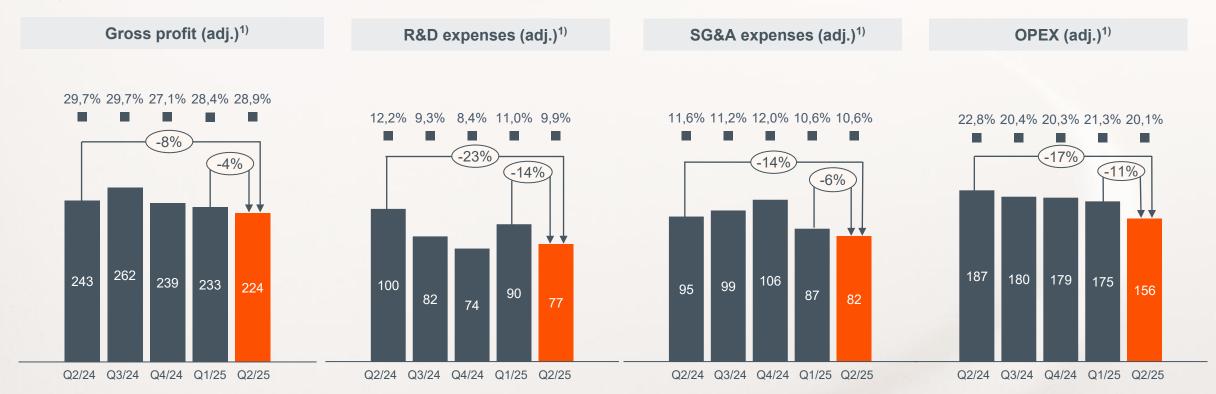
Sense the power of light

Details on Financials



Group: adj. OPEX reduced QoQ and YoY

All figures in EURm / % of revenues



- Adj. gross margin: net changes QoQ and YoY dominated by volume and product mix effects
- Adj. R&D expenses: QoQ decline due to funding catch-up, YoY drop due to cost savings
- Adj. SG&A expenses: QoQ relatively stable, YoY drop due to cost savings



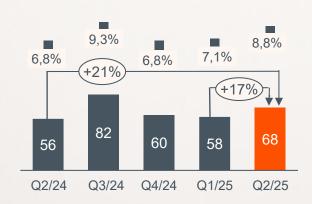
Group adj. Depreciation & Amortization and adj. EBITDA

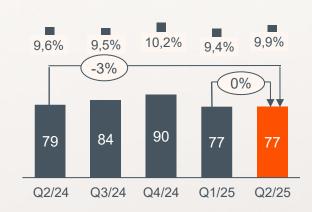
All figures in EURm / % of revenues

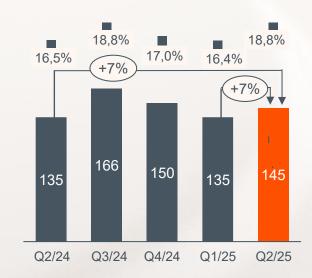


D&A (adj.)²⁾

EBITDA, EBITDA margin (adj.)²⁾

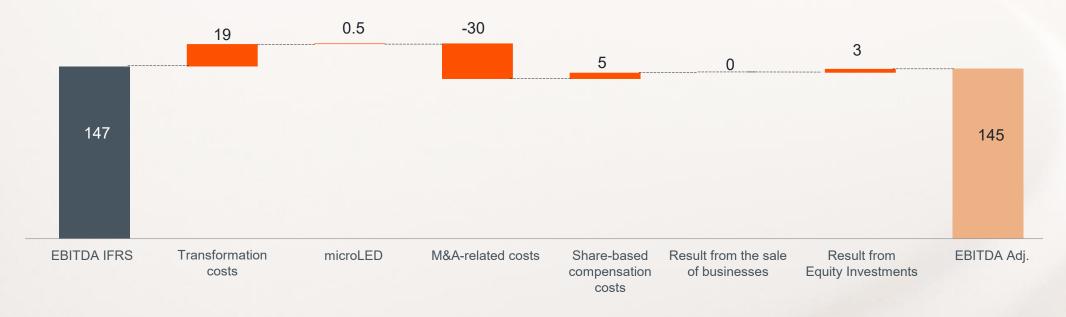






Group adj. Depreciation & Amortization and adj. EBITDA

Q2 2025, All figures in EURm

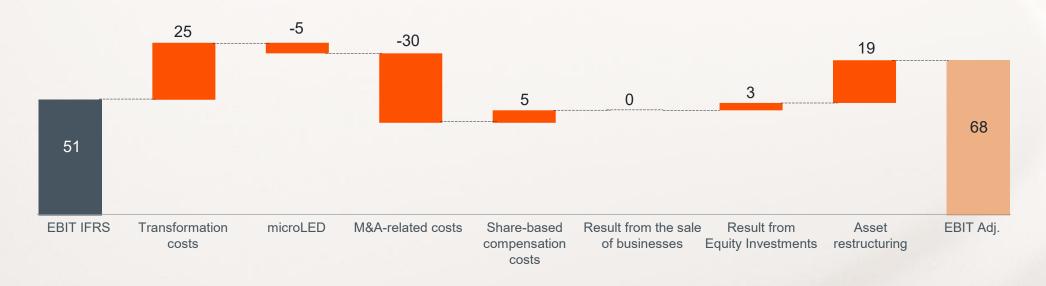


- EBITDA Adj. best reflects underlying profitability of business and overall group development
- Transformation costs: mostly from implementing 'Re-establish the Base'.
- M&A-related costs: contains the Intersil IP settlement EUR 37m approx.



Group adj. Depreciation & Amortization and adj. EBIT

Q2 2025, All figures in EURm



- EBIT Adj. best reflects underlying profitability of business and overall group development
- Transformation costs: mostly from implementing 'Re-establish the Base'.
- M&A-related costs: contains the Intersil IP settlement EUR 37m approx.
- Asset restructuring: Historic M&A transactions (e.g. OSRAM) result in significant purchase price allocation expenses (non-cash, resulting in D&A), heavily impacting EBIT IFRS.

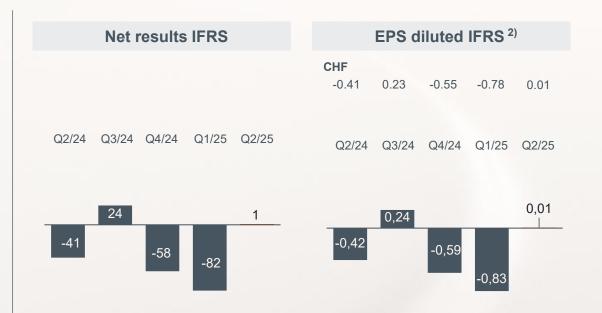


Q2/25: IFRS net result and adjusted net result are positive

All figures in EURm / % of revenues



	Q2/24	Q3/24	Q4/24	Q1/25	Q2/25
Net financing result	-55	-35	-58	-65	-40
Income tax result	-2	-10	0	-16	-10



- Net financing result driven by net interest expenses (interest expenses plus interest received)
- Weighted average number of shares outstanding during Q2/25: 99.6m

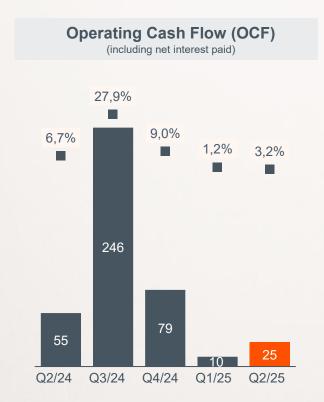


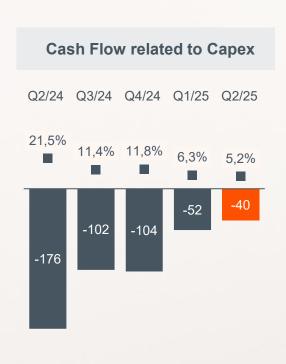
¹⁾ Excluding M&A-related, transformation and share-based compensation costs as well as results from investments in associates and sale of businesses

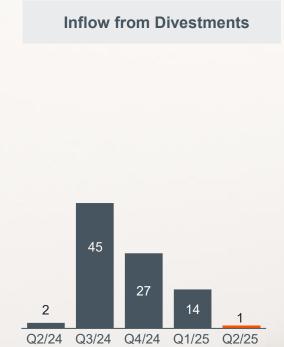
²⁾ Earnings per share for the comparative periods were adjusted following the reverse share split on 30 September 2024

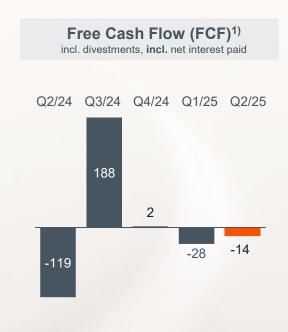
FCF slightly negative in Q2 driven by inventory pre-production

All figures in EURm / % of revenues









- Operating CF: weak in Q2/25 due to increase in inventories (~EUR 30m excl. FX rate effects) amongst other items
- CAPEX: investments in line with guidance for 2025E

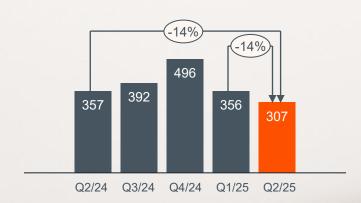


Working Capital

All figures in EURm









*861 excl. FX rate effects

Trade Payables





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Upcoming events

- Aug 5, 2025
 Non-Deal Roadshow Zurich
- Aug 6-7, 2025
 Non-Deal Roadshow London
- Aug 26-27, 2025
 Jefferies Semi Conference Chicago

- Sep 3-4, 2025
 DB TMT Conference London
- Sep 5, 2025
 JPM EU Leveraged Finance Conference
 London
- Sep 25, 2025
 Baader Investment Conference Munich

